

CHENANGO BROKERS LLC

COMMISSION SCHEDULE

EFFECTIVE March 1, 2017

Please Note: Not all products are available in all territories!!!

ALLSTATE INSURANCE COMPANY (Renewals ONLY)

pays agent

Commercial Auto	9.0%
Customizer (BOP) & Commercial Package Policy (CPP)	10.0%

AMTRUST GROUP & former TOWER INSURANCE policies

Workers Compensation < \$5000 premium	5.0%
Workers Compensation > \$ 5001 & < \$7500 premium	4.5%
Workers Compensation > \$7501 premium	4.0%
Homeowners - New & Renewal	10.0%
Commercial Auto, Commercial Package & Garage - New & Renewal	10.0%

APPLIED UNDERWRITERS

Workers Comp	3.0%
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ASSOCIATED MUTUAL

Businessowners	10.0%
Homeowners- New & Renewal	10.0%

BROOME CO-OP INSURANCE COMPANY

Homeowners, Landlords, Mobile & Manufactured Homes - New	15.0%
Homeowners, Landlords, Mobile & Manufactured Homes- Renewal	9.0%
BOP & Commerical Packages - New & Renewal	10.0%
Farmowners, Inland Marine, Fire, CGL & CPL/FCPL - New & Renewal	10.0%

COUNTRYWIDE INSURANCE COMPANIES

Risk Saver RS	3.5%
Plan Saver PS	3.5%
Rate Saver RT	3.5%
Budget Saver BS	3.5%
Cost Saver CS	7.0%
Value Saver VS	6.0%
Deluxe Saver DS	6.0%
Economy Saver ES	6.0%
Universal U	6.0%
All Saver	5.0%
FCA	2.5%
Homes - New & Renewal depending on tier	2.5 or 6%

*National City Service Agency accounts will continue to receive the same percentages previously paid by NCSA as there are different compensation agreements in place.

ENCOMPASS INSURANCE - non New Jersey as of 01/01/2013

pays new

pays rene

Package Business	12.00%	12.0%
Segment Auto Business	5.00%	5.0%
Non-Package Business	5.00%	5.0%
Earthquake	5.00%	5.0%

ENCOMPASS INSURANCE - New Jersey (Renewals ONLY) - written on or after 03/10/2008

Private Passenger Auto

pays new

pays rene

Elite, Deluxe & Special (package & segment)	10.00%	8.0%
Special Value (package & segment)	10.00%	8.0%
Youthful Operators (package & segment)	5.00%	5.0%

Homeowners

Elite, Deluxe & Special (package)	10.00%	8.0%
Special Value (package)	10.00%	8.0%

Elite, Deluxe Special & Special Value (segment)	5.00%	5.0%
Excess Liability, Dwelling Fire, Inland Marine, Boat		
Elite, Deluxe, Special & Special Value	10.00%	8.0%
Earthquake		
Elite, Deluxe, Special & Special Value	5.00%	5.0%

ENCOMPASS INSURANCE - New Jersey (Renewal ONLY) written before 03/10/2008

Private Passenger Auto	pays new	pays renewal
Package: Titanium, Platinum Plus, Platinum & Gold Tiers	10.0%	8.0%
Segment: Titanium, Platinum Plus, Platinum & Gold Tiers	10.0%	8.0%
Silver & Silver Select Tiers (Package & Segment)	10.0%	8.0%
Silver & Silver Select Tiers (Other than NJ risk state)	5.0%	5.0%
Bronze Select Tier (Package & Segment)	5.0%	5.0%
Special Value (Package & Segment, all tiers)	10.0%	5.0%
Youthful Operator (all tiers & all programs)	5.0%	5.0%
Package		
Other than Special Value : HO, Excess Liability, DF, IM, Boat	10.0%	8.0%
Special Value : HO, Excess Liability, DF, IM, Boat	10.0%	5.0%
Segment		
Other than Special Value : HO, Excess Liability, DF, IM, Boat	10.0%	8.0%
Special Value : HO, Excess Liability, DF, IM, Boat	10.0%	5.0%
Earthquake		
All programs	5.0%	5.0%

GLOBAL LIBERTY INS CO

Package, Commercial auto		10.0%
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HANOVER INSURANCE COMPANIES - Connections Allmerica Financial (Package ONLY)

Personal Auto - All Tiers - New & Renewal		9.0%
Personal Auto - Youthful Operator - New & Renewal		7.0%
Personal Auto - Youthful Primary Named Insured - New & Renewal		7.0%
Homeowners - All Tiers - Renewal		12.0%

HANOVER INSURANCE COMPANIES - Legacy (Renewals ONLY)

Personal Auto - All Tiers		5.0%
Homeowners - All Tiers		5.0%

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BOP, Commercial Auto		10.0%
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KINGSTONE INSURANCE

Homeowners and Dwelling Fire - New & Renewal		10.0%
Physical Damage Only - Renewal		10.0%
Business Owners & Commercial - New & Renewal		10.0%

LANCER - Agency Bill

Commercial Auto, Dealer/Transporter plated		10.0%
Garagekeepers Liability, Dealer Open Lot Garage Liability		5.0%

LEATHERSTOCKING CO-OPERATIVE

Homeowner, Landlord, Dwelling Fire - New & Renewal		10.0%
Businessowners, CPP and Inland Marine - New & Renewal		10.0%

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Businessowners and CPP		10.0%
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Markel Insurance (formerly THOMCO) - Agency Bill

Day Care Liability - New & Renewal		5.0%
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MEADOWBROOK TPA ASSOCIATES

Workers Comp, BOP & Commercial Package - New & Renewal	3.5%
<u>METROPOLITAN INSURANCE COMPANIES</u>	
Personal Auto & Homeowners - New	12.0%
Personal Auto & Homeowners - Renewal	9.0%
Personal Auto with Youthful Operator - New & Renewal	7.0%
<u>MIDHUDSON CO-OP</u>	
Dwelling Fire, Farmowners, Businessowners	10.0%
<u>MIDROX CO-OP INSURANCE COMPANY</u>	
Fire, EC, VMM, MHO, HO-4 - New & Renewal	10.0%
Farmowners/Farm Inland Marine, Landlord, Artisan - New & Renewal	10.0%
Commercial Fire, SMP, BOP, Commercial IM & GL - New & Renewal	10.0%
<u>National General insurance (formerly-GMAC)</u>	
Commercial Auto - Central Placment - New & Renewal NY	10.0%
Commercial Auto - Agent Self Serve - New & Renewal	12.0%
Commercial Auto- Central Placement- New & Renewal PA & NJ	7.0%
Personal Auto - Central Placement - New & Renewal	9%, 7%, 2.5%
Personal Auto - Agent Self Serve - New & Renewal	10%, 7%, 3%
Motorcycles- Central Placement- New & Renewal	10%, 7%
Motorcycles- Agency Self Serve- New & Renewal	12%, 7%
Flood Insurance- New & Renewal	9.0%
<u>NATIONAL MARINE UNDERWRITERS</u>	
Boats & Personal Watercraft - New & Renewal	5.0%
<u>NORTHEAST COVERAGE - GUARD</u>	
	3.5%
<u>OTSEGO MUTUAL FIRE INSURANCE COMPANY</u>	
Homeowners- New & renewal	12.0%
<u>PHILADELPHIA INSURANCE (Renewals ONLY)</u>	
E&O, D&O	10.0%
Accounting Professional Liability	7.0%
<u>PREFERRED CONTRACTORS INSURANCE COMPANY- Agency Bill</u>	
Contractors Liability	10.0%
<u>PREFERRED MUTUAL INSURANCE CO. (NOT APPOINTING NEW AGENTS)</u>	
Personal Auto - New	12.0%
Personal Auto - Renewal	9.0%
Homeowners - New	15.0%
Homeowners - Renewal	9.0%
Business Owners - New	10.0%
Business Owners - Renewal	10.0%
Commercial Auto - New	10.0%
Commercial Auto - Renewal	10.0%
<u>RLI INSURANCE COMPANY</u>	
Personal Umbrella - Preferred and Stanard I & II - New & Renewal	10.0%
Personal Umbrella - Special - New	10.0%
Personal Umbrella - Special - Renewal	9.0%
In-Home Business - New & Renewal	10.0%
Bond	10.0%
<u>SAFECO/AMERICAN STATES BUSINESS INSURANCE</u>	
Personal Auto - New	5%/10%
Personal Auto - Renewal	5%/7%

Homeowners - New & Renewal	9.0%
Dwelling Fire	6.0%
<u>SHELTERPOINT INSURANCE (FORMERLY FIRST REHAB)</u>	
Disability	13.5%
<u>STANDARD SECURITY LIFE</u>	
Disability	13.5%
<u>STILLWATER INSURANCE SERVICES INC</u>	
Homeowners- New	12.0%
Homeowners- Renewal	9.0%
<u>SOVEREIGN - Agency Bill</u>	
Liquor Liability, Special Events - New & Renewal	5.0%
CPP, Commerical Fire - New & Renewal	5.0%
<u>TRAVELERS (renewals only)</u>	
Commercial Auto - Renewal	7.0%
Businessowners, Commercial Umbrella - Renewal	7.0%
Workers Comp - Renewal	4.0%
<u>UTICA FIRST</u>	
Homeowners - New	12.0%
Homeowners - Renewal	9.0%
Tenant Homeowners - New & Renewal	10.0%
Artisan/Contractor, Garage BOP & Commerical Umbrella - New & Renewal	10.0%
BOP - New & Renewal	10.0%
Commercial Umbrella - New & Renewal	10.0%
Liquor Legal Liability - New & Renewal	10.0%
<u>WESTERN SURETY COMPANY/C N A SURETY</u>	
Surety, Public Officials Bonds & Notary E & O Liability	20.0%
Other Fidelity Bonds	10.0%

Disclaimer: Although we try to give advance notice of any commission changes, all commissions paid to brokers could vary, without notice, based on commissions received from the carriers.